# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 25, 2021

<b>BLINK</b>	<b>CHARGING</b>	CO.

	(Exact name of registrant as specified in	its charter)
Nevada	001-38392	03-0608147
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
605 Lincoln R Miami Bea		33139
(Address of Principa	,	(Zip Code)
Reg	istrant's telephone number, including area co	ode: <u>(305) 521-0200</u>
	N/A	
	Former name or former address, if changed s	since last report.)
Securities registered pursuant to Section 12(b) of the Act:		
Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock Common Stock Purchase Warrants	BLNK BLNKW	The Nasdaq Stock Market LLC The Nasdaq Stock Market LLC
Check the appropriate box below if the Form 8-K filing is General Instruction A.2. below):	s intended to simultaneously satisfy the filir	ng obligation of the registrant under any of the following provisions kee
[ ] Written communications pursuant to Rule 42	5 under the Securities Act (17 CFR 230.425)	
[ ] Soliciting material pursuant to Rule 14a-12 u	nder the Exchange Act (17 CFR 240.14a-12)	
[ ] Pre-commencement communications pursuar	nt to Rule 14d-2(b) under the Exchange Act (	17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuar	nt to Rule 13e-4(c) under the Exchange Act (	17 CFR 240.13e-4(c))
Indicate by check mark whether the registrant is an emergithe Securities Exchange Act of 1934 (§240.12b-2 of this ch		of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of
		Emerging growth company [ ]
If an emerging growth company, indicate by check mark is accounting standards provided pursuant to Section 13(a) of		ended transition period for complying with any new or revised financial
	CURRENT REPORT ON FORM	I 8-K

Blink Charging Co.

March 25, 2021

## Item 2.02. Results of Operations and Financial Condition.

Blink Charging Co. (Nasdaq: BLNK, BLNKW) (the "Company"), a leading owner and operator of electric vehicle (EV) charging equipment and services, today announced its financial results for the fourth quarter and year ended December 31, 2020.

A copy of the press release is furnished with this report as Exhibit 99.1. Such information, including the Exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

## Item 9.01. Financial Statements and Exhibits.

(a) Exhibits. The exhibit listed in the following Exhibit Index is filed as part of this current report.

Exhibit No.	Description

99.1 Press Release issued by Blink Charging Co. on March 25, 2021.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BLINK CHARGING CO.

Dated: March 25, 2021 By: /s/ Michael P. Rama

Name: Michael P. Rama Title: Chief Financial Officer

## BLINK CHARGING ANNOUNCES FOURTH QUARTER AND FULL YEAR 2020 RESULTS

- Fourth Quarter Revenue Grew 250%; Full Year 2020 Revenue Grew 121%
- 1,136 Commercial and Residential EV Charging Stations were Contracted, Sold, Deployed, or Acquired During Fourth Quarter 2020
- \$221.5 Million Capital Raise in January 2021 Provides Significant Resources To Drive Long-Term Growth Plan

Miami Beach, FL – March 25, 2021 – Blink Charging Co. (Nasdaq: BLNK, BLNKW) ("Blink" or the "Company"), a leading owner, operator, and provider of electric vehicle (EV) charging equipment and services, today announced financial results for the fourth quarter and year ended December 31, 2020.

## Selected Fourth Quarter 2020 Highlights:

- The Company made continued progress with its owner/operator strategy; the number of commercial Blink-owned charging stations contracted or deployed during the
  quarter grew by 51% in the fourth quarter compared to the prior year period.
- Total revenue for the fourth quarter 2020 increased 250% to \$2.5 million compared to \$0.7 million for the fourth quarter 2019.
  - Revenues from product sales increased significantly to \$1.8 million compared to \$0.2 million in the fourth quarter of 2019, related primarily to increased demand for the Company's commercial and residential products.
  - Revenues from network fees, warranty fees, grants/rebates, and other revenues increased to \$0.4 million as compared to \$0.1 million in the fourth quarter of 2019, related to the increase in EV charging stations in the Company's network.
  - Revenues from charging services decreased to \$0.2 million as compared to \$0.4 million in the fourth quarter of 2019, related primarily to a decrease in EV charging due to the COVID-19 pandemic.
- Net loss was \$7.9 million or \$(0.24) per basic and diluted share compared to net loss of \$2.9 million or \$(0.11) in the fourth quarter of 2019. Fourth quarter 2020 net loss includes increases in operating expenses including increases in new personnel, specifically in the technology, sales and operations departments, in anticipation for accelerated growth of the Company.

## Selected Full Year 2020 Highlights:

- Total revenue grew 121% to \$6.2 million compared to \$2.8 million in 2019.
  - Revenues from product sales increased significantly to \$4.4 million compared to \$0.9 million in 2019, related primarily to increased demand for the Company's commercial and residential products.
  - Revenues from network fees, warranty, grant/rebates and other revenues increased to \$1.0 million compared to \$0.5 million last year, related to the increase in EV chargers in the Company's network
  - Revenues from charging services decreased to \$0.8 million as compared to \$1.4 million for full year 2019, related primarily to the decrease in EV charging due to the COVID-19 pandemic.
- Net loss was \$17.8 million or \$(0.59) per basic and diluted share compared to net loss of \$9.7 million or \$(0.37) per basic and diluted share for full year 2019. The higher net loss in 2020 reflected increased expenses related to the Company's anticipated growth, as detailed above.
- On December 31, 2020, cash and marketable securities were \$22.3 million compared to \$7.1 million at December 31, 2019.
- Shortly following the close of fiscal 2020, the Company completed a successful equity offering resulting in net proceeds of \$221.5 million.

"Blink's fourth quarter 2020 results delivered a strong close to 2020, continuing the momentum we built during the second and third quarters, and characterized by significantly increased revenue driven by substantial growth in product sales. Despite the many public health and economic challenges presented by the COVID-19 pandemic, we've continued the aggressive deployment of our owned and operated EV charging stations for a wide variety of partners and locations, including healthcare networks, hotels, multifamily residences, and municipalities. Specifically, during the fourth quarter, 66% of commercial deployments were Blink-owned units. As we have previously outlined, Blink's unique owner/operator model is a key differentiator in our industry. With this model, we realize an economic benefit each time a vehicle is charged at a Blink-owned unit. As EV adoption continues to grow and utilization of chargers increases, we expect Blink-owned units will represent a valuable recurring revenue stream for many years to come," stated Michael D. Farkas, Founder and Chief Executive Officer of Blink.

"We ended 2020 strong and have positioned us for continued success at the beginning of 2021. In January, we completed a successful equity raise, significantly strengthening our balance sheet, which will enable us to continue our growth at a systematic and accelerated pace. Our growth will continue both organically and through targeted acquisitions as we look to grow our footprint of EV chargers," commented Michael Rama, Chief Financial Officer of Blink. "

"Blink is a longtime leader in the EV charging industry, and we have been methodically and strategically expanding our geographic footprint and building our brand recognition to capture opportunities as the world transitions to EVs. We are energized by our industry's momentum, which continues to benefit from the adoption of clean energy and clean transportation initiatives. We've begun 2021 in a solid position, and we plan to capitalize on the many opportunities we see to provide the accessible, fast, and reliable EV infrastructure that makes EV travel both attractive and viable," commented Brendan Jones, President of Blink.

## **Business Updates and Highlights**

During the fourth quarter of 2020, the Company:

- Entered into a reseller agreement with The Lion Electric Company, a leading manufacturer of zero-emission buses and trucks, which will now offer Blink's full line of charging stations to the school systems and bus fleets they serve.
- Acquired U-Go Stations, Inc. and its portfolio of 44 DCFC charging locations as well as multiple grants awarded to U-Go for the deployment of up to an additional 45 new charging stations.
- Announced the sale of 45 dual-port Blink charging stations by Blink Charging Hellas, a joint venture between Blink Charging and Eunice Energy Group, to the Public Power Company (PPC S.A.) for deployment across Greece.
- Signed exclusive seven-year agreement with two seven-year renewal options with Lehigh Valley Health Network to own and operate charging stations across the health network's extensive portfolio of locations in Pennsylvania.
- Announced additional deployments of Blink-owned EV charging stations at St. Luke's University Healthcare Facilities in Pennsylvania, building upon the Company's initial contract and deployment with St. Luke's in January 2019.

- Signed an exclusive five-year contract with two five-year renewal options for Blink-owned IQ 200 units at multiple Blessing Health System locations in Quincy, Illinois.
- Introduced an innovative pole mounting kit for the Company's IQ 200 EV charging stations that allows streetlights or utility poles to function as charging destinations.
- Entered into a unique collaboration with Connecticut Green Bank and other EV charging partners, to register the first validated multi-partner carbon offset credit project.
- Signed an agreement with JSC Management Group, a large Burger King franchisee, to deploy numerous EV charging stations at key locations across the northeastern U.S.

Subsequent to the fourth quarter and year ended December 31, 2020, the Company:

- Received a grant from the state of Ohio Environmental Protection Agency to deploy 144 Blink-owned and operated high-speed Level 2 charging stations at 32 sites across the state, at locations such as healthcare centers, hotels, municipal parking lots, and others.
- Announced the promotion of Brendan S. Jones to President of Blink Charging and his election to the Company's Board of Directors.
- Received a follow-on order from InterEnergy for an additional 150 fast-charging stations, including 100 Blink IQ 200 and 50 DCFC units to be deployed across the Dominican Republic.
- Announced a collaboration with the state of Vermont to deploy 22 DCFCs and 22 Level 2 chargers across 11 sites in the state during the next two years.
- Entered into a U.S. reseller agreement with Ingram Micro Inc., a leading global distributor of information technology, cloud and mobility products, for the sale of Blink's residential EV charging stations.
- Won the competitive bid process to provide the EV charging infrastructure for the city of San Antonio's EVSA program, which initially enlists the Company to deploy up to 140 Blink-owned level 2 charging ports and 3 DCFCs throughout the city.
- Announced the Company's first deployment in the state of New Hampshire in the resort town of Waterville Valley; the Blink-owned units are the only EV charging stations available for nearly 30 miles.
- Announced an initial order for 50 charging stations from InterEnergy, to further expand the Evergo network in Panama, which is expected to bring nearly 200 new EV charging stations to the country by the end of 2021.
- Named to Forbes' list of America's Best Small Companies.
- Signed a reseller agreement with Ballantyne Strong to offer Blink's full line of charging stations to the broad base of cinema operators, theme parks and other entertainment and leisure-related locations that work with that company's entertainment division.
- Purchased a 10,000+ square foot office condominium in Miami Beach to house the Blink corporate headquarters and support the Company's ongoing growth.

## **Earnings Conference Call:**

The Company will host a conference call and webcast to discuss the fourth quarter and year end 2020 results today, March 25, 2021 at 4:30 P.M., Eastern Time.

To access the live webcast, log onto the Blink Charging website atwww.blinkcharging.com, and click on the News/Events section of the Investor Relations page. Investors may also access the webcast via the following link: <a href="https://www.webcaster4.com/Webcast/Page/2468/40433">https://www.webcaster4.com/Webcast/Page/2468/40433</a>

To participate in the call by phone, dial (877) 876-9173 approximately five minutes prior to the scheduled start time. International callers please dial (785) 424-1667.

A replay of the teleconference will be available until April 25, 2021 and may be accessed by dialing (877) 481-4010. International callers may dial (919) 882-2331. Callers should use conference ID: 40433.

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## **About Blink Charging**

Blink Charging Co. (Nasdaq: BLNK, BLNKW) is a leader in electric vehicle (EV) charging equipment and has deployed over 23,000 charging stations, many of which are networked EV charging stations, enabling EV drivers to easily charge at any of the Company's charging locations worldwide. Blink Charging's principal line of products and services include its Blink EV charging network ("Blink Network"), EV charging equipment, and EV charging services. The Blink Network uses proprietary, cloud-based software that operates, maintains, and tracks the EV charging stations connected to the network and the associated charging data. With global EV purchases forecasted to rise to 10 million vehicles by 2025 from approximately 2 million in 2019, the Company has established key strategic partnerships for rolling out adoption across numerous location types, including parking facilities, multifamily residences and condos, workplace locations, health care/medical facilities, schools and universities, airports, auto dealers, hotels, mixed-use municipal locations, parks and recreation areas, religious institutions, restaurants, retailers, stadiums, supermarkets, and transportation hubs. For more information, please visit https://www.blinkcharging.com/.

#### Forward-Looking Statements

This press release contains forward-looking statements as defined within Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements, and terms such as "anticipate," "expect," "intend," "may," "will," "should" or other comparable terms, involve risks and uncertainties because they relate to events and depend on circumstances that will occur in the future. Those statements include statements regarding the intent, belief or current expectations of Blink Charging and members of its management, as well as the assumptions on which such statements are based. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, including those described in Blink Charging's periodic reports filed with the SEC, and that actual results may differ materially from those contemplated by such forward-looking statements. Except as required by federal securities law, Blink Charging undertakes no obligation to update or revise forward-looking statements to reflect changed conditions.

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## Unaudited

		December 31,		
		2020		2019
Assets				
Current Assets:				
Cash	\$	22,341,433	\$	4,168,837
Marketable securities	•	-	•	2,956,989
Accounts receivable and other receivables, net		909,499		206,770
Inventory, net		1,816,135		2,157,295
Prepaid expenses and other current assets		1,219,488		671,033
	_	1,217,100		0,1,000
Total Current Assets		26,286,555		10,160,924
Restricted cash		76,399		10,100,724
Property and equipment, net		5,636,063		1,347,309
Operating lease right-of-use asset				
Operating lease right-or-use asset		615,825		258,102
Intangible assets, net		46,035		107,415
Goodwill		1,500,573		
Other assets		387,617		73,743
Total Assets	\$	34,549,067	\$	11,947,493
Liabilities and Stockholders' Equity				
0 171177				
Current Liabilities:				
Accounts payable	\$	3,920,384	\$	2,372,212
Accrued expenses		1,085,028		897,548
Accrued issuable equity		184,234		257,686
Current portion of notes payable		574,161		10,000
Current portion of operating lease liabilities		403,915		190,823
Other current liabilities		59,572		73,598
Current portion of deferred revenue		479,486		567,613
Total Current Liabilities		6,706,780		4,369,480
				/ /
Operating lease liabilities, non-current portion Other liabilities		285,501		84,838
		90,000		58,164
Notes payable - non-current portion		296,535		-
Deferred revenue, non-current portion		6,654		565
Total Liabilities		7,385,470		4,513,047
Saving D. Conventible Durfamed Stock 10 000 about designated 0 issued				
Series B Convertible Preferred Stock, 10,000 shares designated, 0 issued				
and outstanding as of December 31, 2020 and 2019, respectively			_	
Stockholders' Equity:				
Preferred stock, \$0.001 par value, 40,000,000 shares authorized;				
Series A Convertible Preferred Stock, 20,000,000 shares designated, 0 shares issued and outstanding as of December 31, 2020 and 2019		_		_
Series C Convertible Preferred Stock, 250,000 shares designated, 0 issued and outstanding as of December				
31, 2020 and 2019		-		-
Series D Convertible Preferred Stock, 13,000 shares designated, 0 and 5,125 shares issued and outstanding as of December 31, 2020 and 2019, respectively		-		5
Common stock, \$0.001 par value,500,000,000 shares authorized, 35,951,097 and 26,322,583 shares issued and				
outstanding as of December 31, 2020 and 2019, respectively		35,951		26,323
Additional paid-in capital		214,479,094		176,729,926
Accumulated other comprehensive income		-		183,173
Accumulated deficit		(187,351,448)	_	(169,504,981)
Total Stockholders' Equity		27,163,597		7,434,446
		,,,		., . ,
Total Liabilities and Stockholders' Equity	\$	34,549,067	\$	11,947,493

## BLINK CHARGING CO. AND SUBSIDIARIES Consolidated Statements of Operations Unaudited

	For The Three Months Ended December 31,			For The Years Ended December 31,			
		2020		2019	 2020		2019
Revenues:							
Charging service revenue - company-owned charging stations	\$	203,012	\$	421,348	\$ 772,540	\$	1,359,218
Product sales		1,823,787		151,771	4,432,423		856,243
Network fees		117,691		70,682	344,819		301,627
Warranty		98,680		8,804	129,109		52,996
Grant and rebate		10,487		4,579	21,558		22,396

Other	199,640		44,302		529,782		166,710
Total Revenues	2,453,297		701,486		6,230,231		2,759,190
Cost of Revenues:							
Cost of charging services - company-owned charging stations	211,609		37,040		397,377		151,479
Host provider fees	114,905		146,371		265,272		420,075
Cost of product sales	1,432,758		414,001		2,859,559		961,192
Network costs	51,944		43,716		515,953		255,339
Warranty and repairs and maintenance	93,409		126,132		330,742		450,765
Depreciation and amortization	121,599		31,564		345,018		127,929
Total Cost of Revenues	2,026,224		798,824		4,713,921		2,366,779
Gross Profit (Loss)	427,073		(97,338)		1,516,310		392,411
Operating Expenses:							
Compensation	5,754,324		1,745,739		12,718,284		6,750,753
General and administrative expenses	1,587,113		718,747		4,047,125		1,916,817
Other operating expenses	946,628		423,158		2,565,525		2,196,784
Total Operating Expenses	8,288,065		2,887,644		19,330,934		10,864,354
Loss From Operations	(7,860,992)		(2,984,982)		(17,814,624)		(10,471,943
Other (Expense) Income:							
Interest (expense) income, net	(1,743)		19,044		16,442		73,158
Gain on settlement of debt	-						310,000
Gain on settlement of accounts payable, net	(312)		20,060		22,266		273,667
Change in fair value of derivative and other accrued liabilities	(104,861)		26,499		(173,132)		(65,104
Other income	26,403		24,715		102,581		231,722
Total Other (Expense) Income	(80,513)		90,318		(31,843)		823,443
Net Loss	\$ (7,941,505)	\$	(2,894,664)	\$	(17,846,467)	\$	(9,648,500
N. J. D. GI		-		-		-	
Net Loss Per Share:	(0.5.1)		(0.6.1)		(0)		/
Basic	\$ (0.24)	\$	(0.11)	\$	(0.59)	\$	(0.37
Diluted	\$ (0.24)	\$	(0.11)	\$	(0.59)	\$	(0.37
Weighted Average Number of Common Shares Outstanding:							
Basic	33,577,425		26,300,451		30,045,095		26,237,486
Diluted	33,577,425		26,300,451		30,045,095		26,237,486

## BLINK CHARGING CO. AND SUBSIDIARIES Consolidated Statements of Cash Flows Unaudited

For The Years Ended December 31,

	December 31,			
		2020	2019	
Cash Flows From Operating Activities:				
Net loss	\$	(17,846,467) \$	(9,648,500)	
Adjustments to reconcile net loss to net cash used in operating activities:				
Depreciation and amortization		679,911	417,061	
Change in fair value of derivative and other accrued liabilities		(173,132)	(65,104)	
Dividend and interest income		-	104,848	
Provision for bad debt		270,365	102,940	
Gain on settlement of debt		-	(310,000)	
Provision for slow moving and obsolete inventory		(392,191)	437,068	
Gain on settlement of accounts payable, net		(22,266)	(273,667)	
Loss on disposal of fixed assets		278,698	65,488	
Loss on impairment of intangible assets		-	83,135	
Non-cash compensation:				
Common stock		233,382	547,782	
Options		714,888	180,757	
Changes in operating assets and liabilities:				
Accounts receivable and other receivables		(897,496)	(141,541)	
Inventory		(1,246,837)	(2,022,653)	
Prepaid expenses and other current assets		(580,803)	168,487	
Other assets		(225,995)	(2,545)	
Accounts payable and accrued expenses		1,404,084	(470,354)	
Lease liabilities		(184,057)	(135,267)	
Deferred revenue		(82,038)	197,252	
Total Adjustments		(223,487)	(1,116,313)	

Net Cash Used in Operating Activities	(10.000.054)	(10.7(4.912)
Net Cash Osed in Operating Activities	(18,069,954)	(10,764,813)
Cash Flows From Investing Activities:		
Purchase consideration for BlueLA Carsharing, LLC acquisition	(1)	-
Cash acquired in the purchase of BlueLA Carsharing, LLC	3.379	-
Cash acquired in the purchase of U-Go Stations, Inc.	30,266	-
Proceeds from sale of marketable securities	2,773,816	-
Purchases of property and equipment	(2,547,220)	(552,820)
Net Cash Provided By (Used In) Investing Activities	260,240	(552,820)
		(**)***/
Cash Flows From Financing Activities:		
Proceeds from sale of common stock in public offering [1]	19,175,546	-
Payment of financing liability in connection with internal use software	(72,190)	(52,379)
Proceeds from exercise of warrants	16,264,687	· -
Proceeds from issuance of notes payable	855,666	-
Repayment of notes payable	(165,000)	-
Net Cash Provided By (Used in) Financing Activities	36,058,709	(52,379)
Net Increase (Decrease) In Cash	18,248,995	(11,370,012)
Cash and Restricted Cash - Beginning of Year	4,168,837	15,538,849
Cash and Restricted Cash - End of Year	\$ 22,417,832 \$	4,168,837
	£2,417,032 ψ	4,100,037
Cash and restricted cash consisted of the following:		
Cash	\$ 22,341,433 \$	4,168,837
Restricted cash	76,399	-
	\$ 22,417,832 \$	4,168,837

<sup>[1]</sup> Includes gross proceeds of \$19,999,984, less issuance costs of \$824,438 deducted directly from the offering proceeds.